

HIGHLIGHTS:

- Sales up 3.1% to over £3.5bn and underlying profit growth of 9% to £622m.
- Strong net cash inflow of £324m before share buybacks.
- £241m returned to shareholders through share buybacks, contributing to underlying EPS of 297.7p, up 16.6%.
- Full year dividend up 16.7% to 105p; remains covered 2.8 times.
- The year ahead will remain challenging, but we will continue with our strategy of investing in the Brand and improving our products.



Revenue **+3.1%**
Underlying continuing business

Jan 13	£3,548m
Jan 12	£3,441m
Jan 11	£3,298m
Jan 10	£3,261m
Jan 09	£3,110m

Profit before tax **+9.0%**
Underlying continuing business

Jan 13	£622m
Jan 12	£570m
Jan 11	£543m
Jan 10	£499m
Jan 09	£424m

Earnings per share **+16.6%**
Underlying

Jan 13	297.7p
Jan 12	255.4p
Jan 11	221.9p
Jan 10	188.5p
Jan 09	156.0p

Dividend per share **+16.7%**
Total for the year

Jan 13	105p
Jan 12	90p
Jan 11	78p
Jan 10	66p
Jan 09	55p